



THE INSTITUTE OF MANAGEMENT CONSULTANTS OF INDIA

In 1989, IMCI became the first Asian organization to be accepted for membership of the International Council of Management Consulting Institutes (ICMCI), the global apex body of Management Consulting Institutes





ABOUT IMCI

The Institute of Management Consultants of India (IMCI) is the apex body of management consulting professionals in India, being the only registered institute of established management consultancy firms and practicing individuals in the country. IMCI was formerly known as the **Management Consultants' Association of India (MCAI)**, which was founded in 1963.

The **International Council of Management Consulting Institute (ICMCI)** www.cmc-global.org has authorized IMCI to award **Certified Management Consultant (CMC)** certification in accordance with International Standards.

IMCI endeavors to raise the standards of management consulting by awarding Certified Management Consultant (CMC) designation to individual members who have passed a qualifying assessment process and have met the professional standards of competence and ethics.





Certified Management Consultant (CMC) Designation. International Benchmark.

As a management consultant, you could provide the best services that clients demand from you by acquiring the Certified Management Consultant (CMC) designation, awarded by the International Council of Management Consulting Institutes (ICMCI) www.cmc-global.org. The CMC designation, bestowed on individual management Consultants after a rigorous process of examination, has come to be regarded as undoubted recognition of their competence and professionalism, and an acknowledged international benchmark as well.

ICMCI awards the CMC designation, through its Member Institutes, to individual management consultants. The Member Institutes, in the first place, earn the authority to award the CMC designation by submitting themselves to a periodic audit of their certification systems and procedures.





CMC : The designation that makes a decisive difference.

The benefits of the CMC Designation are at once significant and substantial. A clear endorsement of your global expertise. the CMC designation earns you the trust and business of clients worldwide.

You get ready access to the community of fellow CMC s, by which you Could add to your expertise, share ideas and knowledge, and seek assistance and collaboration.

By being committed to the highest standards of professional ethics and Practice, you stay competitive by commanding the respect of clients who Insist on excellence and transparency.

You get opportunities for constant professional development through seminars and conventions that are organized regularly at various levels.

The growing presence of ICMCI across the world affords you access to a large potential clientele





The CMC Designation. Basic Requirements

As a management consultant, you may qualify for the CMC designation if you fulfill the following minimum requirements.

- Full member of IMCI
- **Three years experience in management consulting**
- A recognized degree or professional qualification, or additional five years in management consulting in lieu of a degree
- Full - time engagement in active management consulting
- Owner or employee of a firm in independent practice, or internal consultant in an organization meeting ICMCI's independence criteria



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The CMC Designation. other Requirements

- **CERTIFICATION IN MANAGEMENT CONSULTANCY**

The Institute of Management Consultants of India (IMCI) with Maharashtra State Skills University Mumbai jointly offer a **Certification in Management Consulting**.

- **ISO 20700:2017 Guidelines for Management Consultancy Services Training**





The CMC Designation. Qualification Process.

Once you fulfill the basic requirements, you will undergo a qualification process. Your knowledge of the Code of Professional Conduct and Common Body of Knowledge formulated by ICMCI will be tested by way of a written examination or a structured interview. Professionalism and personal development will be reviewed on basis of the CMC Competency Framework of ICMCI.



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CMC Process PHASE I Requirements

In the first phase, you are required to answer one written paper of two hours duration in **open book exam format**.

A. Phase – I

❖ Written Paper 100 marks

Question	Nature	Est. Time	Marks
1	State True of False – 25 Questions	60 mins	50
2	Long Question – choose one of two	30 mins	25
3	Caselet – choose one of two	30 mins	25
Total		2 hrs	100

READING / TRAINING MATERIAL:

- CBK of ICMCI.
- Book **Milan Kubr (ILO Publication) Management Consulting Manual**.
- Other text books in Management and Consulting.



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CMC Process PHASE II Requirements



To prepare and submit presentation of overall consulting experience where you take as **minimum two or three consulting engagements** of your career and tell the CMC panel about the following for each of the consulting engagements.

1. The problem areas
2. The methodology employed to carry out the engagement and
3. The recommendations made and summary of findings
4. How many people were there in each of the Engagements?
5. Your role in each of the consulting engagements
6. Alternate Methodology
7. Emphasis should be on methodology You used

Specifically, we would appreciate it if you could focus in your presentation on

- 1. Theoretical knowledge and conceptual framework for problem solving abilities**
- 2. Good Written communication with no spelling mistakes in presentation**
- 3. Presentation of problem statements across a diverse set of clients**

You will also require obtaining a referral from at least two clients in the format of IMCI. Clearing both the phases will lead to the award of the **CERTIFIED MANAGEMENT CONSULTANT (CMC)**.



CMC Process Fee

The total CMC Process fee (Rs. 50,000/-)

An **Optional half day training for the CMC exam**, on international lines, will be also provided to CMC candidates in Mumbai and the fee applicable will be Rs. 12,500/- per candidate (at present without GST). These fees would cover course material to be provided, tuition and refreshments based on the timings. Assistance for outstation students will be provided in booking suitable accommodation - however the costs will have to be paid by the member.



CMC Process

The phase I & II (written paper & Presentation) is being scheduled as per candidate calendar (Date can be adjusted prior or after the schedule date as per candidate schedule)

Once you clear the CMC® you will be entitled to use it for a period of 3 years. This is subject to your membership of IMCI being valid. The annual membership fee needs to be paid in advance for a period of 3 years while applying for the CMC process.

Every CMC member has to undergo a recertification after a fixed period, as prescribed by CMC rules from time to time. Each CMC member is required to attend the national convention and engage with IMC India on an active basis.



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CMC Process for Very Senior Consultants

- Should be member in good standing.
- Should be as an Individual member of IMCI.
- Should be 50 years of age and have 15 years as full time consultants independently or with consulting companies.
- Should be 60 years of age and have 10 years as full time consultants independently or with consulting companies.

This amendment enables senior members to be exempt from written examination (Phase 1). However, they need to register for the CMC Process consisting of submission of details in the IMCI format (Annexure A) and undergoing Phase 2 described above. The information submitted by Senior Consultants is subject to a review by a CMC Committee before approval is granted to appear for this Process.





CMC Process

Each candidate's scores will be weighted as below :-

A. Phase – I (50% weightage)

B. Phase – II (50% weightage)

Any candidate who has not cleared either Phase-I and Phase – II will need to re-register for the CMC process and will have to clear that Phase only. A maximum of two more attempts will be provided to the candidate to clear either of the Phases. If any candidate does not clear both Phases in these attempts, he will be required to re-appear for both Phases in subsequent attempts.



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eDMC Certification in Management Consultancy

FOR MANAGEMENT CONSULTING ESSENTIALS

CERTIFICATION IN MANAGEMENT CONSULTANCY

Essential for Aspiring Management consultants

eDMC Certification In Management Consultancy

"A FORMAL METHODOLOGY & CERTIFICATION FOR PRACTICING MANAGEMENT CONSULTING"

GREAT OPPORTUNITY FOR MANAGEMENT AND ENGINEERING PROFESSIONALS TO UPGRADE THEIR CONSULTING SKILLS.

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